OBJECTIVES

This course is intended to help you learn how to design and carry out research in sociology, including conceptualization and operationalization; measurement; sampling; data analysis; writing proposals and research reports. It is also intended to give you a deeper understanding of empirical research and the skills necessary to read and understand empirical research articles and books. A main focus will be on developing the knowledge and skills to write a successful research proposal, including a thesis or dissertation proposal and a research grant application.

ASSIGNED READING

* Copies have been ordered through the Durham Book Exchange

* Allison, Paul 1999. Multiple Regression: A Primer. Thousand Oaks, CA: Pine Forge. This slim volume provides an excellent overview of multiple regression and how this is related to various other quantitative data analysis tools. Although this course is not a statistics course, given the centrality of multiple regression in the discipline, I believe it is important to have a strong grounding in the use of regression as part of methods training. This book will be used to that end and in our discussion of the logic of data analysis.


American Sociological Association. 1997 Style Guide. Washington, D.C. American Sociological Association. Refer to this for all written assignments so that you can follow the ASA format exactly. This is available on Blackboard

* Creswell, John, 2003. Research Design: Qualitative, Quantitative, and Mixed Methods Approaches, Second Edition. Thousand Oaks, CA: Sage. Creswell gives equal treatment to quantitative and qualitative approaches, which is useful for the multiplicity of approaches to sociological research. He also emphasizes writing research proposals. This book is more of a proposal-writing guide than a research methods textbook. You may find it useful to have a resource such as this one to organize your proposal. I will emphasize one particular type of proposal, so some of this resource is not directly relevant for Sociology 902

* Miller, Delbert C. and Salkind. Neil 2002. Handbook of Research Design & Social Measurement, Sixth Edition. Thousand Oaks, CA: Sage. This is an important resource handbook for social scientists. While it includes information on research design and could be used as a textbook, I find it more valuable as a comprehensive resource tool, and I will use it in that way. You will turn to this book often in your research careers.

* Singleton, Royce Jr. and Straits. Bruce 1999. Approaches to Social Research, Third Edition. New York: Oxford. This is a good, comprehensive research methods textbook. It has been written to be used for both undergraduate and graduate level courses; the more advanced sections of the book are for the more advanced courses. We will read the entire book this semester. This will be an important resource for your research work throughout the program and in the design of your research for your MA thesis or PhD dissertation.

The suggested sequence of readings on the next page and the sequence of the lectures and seminar discussions are only loosely parallel. It is mainly to serve as a reminder of where you need to be as the semester moves on because trying to cram all that in just before the exam on April 14 is likely to be a disaster.
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<th>Date</th>
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<tr>
<td>Jan 18</td>
<td>L Sociological theory and formulation of research problems</td>
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<td>Singleton 1, 2 Miller 1, 2</td>
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<td></td>
<td>L Use of archived data (“secondary analysis”)</td>
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<td>&quot;SIGN UP TO MEET INDIVIDUALLY WITH ME during week 4</td>
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<tr>
<td>Jan 25</td>
<td>L Research design &amp; research proposals</td>
<td>Journal contents pages marked to show use of archived data</td>
<td>Singleton 3, 4, 12 Miller 5*</td>
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<td>Abstract 1 - article using archived data</td>
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<td>Feb 1</td>
<td>L Qualitative methods</td>
<td>One page proposal for archived data study</td>
<td>Singleton 6, 7 Miller 4</td>
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<td>L Macro-sociological methods</td>
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<td>Feb 8</td>
<td>No lecture. Meet individually with me to discuss research ideas</td>
<td>Abstract 2</td>
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<td>Feb 15</td>
<td>Discussion of preliminary research proposals</td>
<td>1. One page statement that you will develop into research proposal</td>
<td>Singleton 11, 13 Miller 8*</td>
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<td>2. Abstract 3 -</td>
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<td>Feb 22</td>
<td>Discussion of preliminary research proposals</td>
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<td>Mar 1</td>
<td>L Measurement</td>
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<td>Mar 8</td>
<td>L Multivariate Analysis</td>
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<td>Singleton 14, 15 Miller 6*</td>
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<td>L Mediator &amp; moderator effects, Effect size</td>
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<td>Allison 8, 9</td>
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<td>Mar 15</td>
<td>Spring Break</td>
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<td>Mar 22</td>
<td>Meet individually with me to discuss your paper</td>
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<td>Singleton 17 Creswell 1, 2, 3, 4</td>
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<td>Mar 29</td>
<td>L Research Writing</td>
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<td>Singleton 18 Creswell 5, 6, 7</td>
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<td>Example grant applications</td>
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<td>Apr 5</td>
<td>L Ethical Issues, including protection of human subjects</td>
<td></td>
<td>ASA code of ethics</td>
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<td>Singleton 17 Creswell 8, 9, 10, 11</td>
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<tr>
<td>Apr 12</td>
<td>EXAMINATION on core reading and Lectures</td>
<td>Papers for Apr 19 due Monday 17th (Friday 14th if possible)</td>
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<td>Apr 19</td>
<td>Proposal Review Committee meeting</td>
<td>Papers for Apr 26 due Monday 24</td>
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<td>Apr 26</td>
<td>Proposal Review Committee meeting</td>
<td>Papers for May 5 due Friday (Friday May 1 if possible)</td>
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<td>May 3</td>
<td>Proposal Review Committee meeting</td>
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<tr>
<td>May 8-12</td>
<td>Meet individually for consultation on revising your paper.</td>
<td>Final paper. Due 2 days before the end of exam period</td>
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* For chapters in the Miller Handbook marked * (1) Skim the chapter (2) Pick about 5 pages that interest you and read them carefully. This is intended to familiarize you enough with what is there
to enable you to draw on it for your seminar paper and during your career
ASSIGNMENTS, EXAM, AND GRADES

ABSTRACTS

In the first few weeks of the semester you will write abstracts of three empirical research articles that fit the following specifications:

- Published in the previous 12 months
- One should be of a study that used a cross sectional design, one that used an experimental design (true experiment, not a quasi experiment), and one that used a longitudinal design in the sense that it measured change over time in a dependent variable
- At least one of the three articles must be based on using archived data (but not census data).
- At least one must report the results of testing for a moderator effect or a mediator effect.

ARCHIVED DATA ARTICLE: In recent years, a larger percent of articles in the three leading sociology journals have been based on archived data. However, if you have trouble finding one on a topic that interests you, you can check the hundreds of articles that have been written based on data from the General Social Survey or the National Longitudinal Study of Youth. Both these organizations have websites with bibliographies. The GSS address is http://www.icpsr.umich.edu/GSS/. The NLYS address is http://www.nlsbibliography.org. The NLYS bibliography is easier to search.

OTHER ARTICLES. Select the articles to abstract from issues of any sociological journal in the previous 12 months. (Students from other disciplines may use the journals of their discipline.) Sociologists do not do many experiments, so they are the most difficult to find. A good source is the SOCIAL PSYCHOLOGY QUARTERLY, published by the American Sociological Association. An excellent journal, but not as good for our purposes because the articles are almost all by psychologists, is the JOURNAL OF EXPERIMENTAL SOCIAL PSYCHOLOGY.

Try to abstract articles that are related, even if indirectly, to your research interests and proposal. If that requires abstracting an article that was published more than a year ago, discuss it with me first.

QUALITATIVE DATA ANALYSIS PROGRAM

If your seminar paper is a proposal to use qualitative methods, you must have at least some understanding of one of the computer programs for qualitative analysis. The reviews of HyperResearch have been very favorable, including ease of learning and ease of use (much easier, for example, than NUD*IST or NVIVO). I put a demo disk in a 3-ring notebook on top of the letter boxes in the grad room for anyone to try.

MEETINGS WITH ME

There will be a sign up schedule for an informal discussion about your paper for two of these meetings. I welcome meeting other times with you.

EXAM

The examination will be open book and two hours. I will provide an example of a previous examination. The exam will be about ¾ of the way through the semester. This enables you to have the contents of the assigned readings available to you for inclusion in your papers. It also frees up time during exam week for you to work on the revision of your paper.

GRADES will be based 10% on the abstracts, 30% on the exam, and 60% on the paper.
OUTLINE FOR ABSTRACTS OF EMPIRICAL RESEARCH ARTICLES

The entire abstract should be on one single space page. If the article contains too much to fit on one page, for example tested six hypotheses, choose what you think is the main hypothesis and abstract that. Type the headings in full caps - as in this outline. If the article gives information needed for the abstract in brief enough form, you can quote those parts i.e. there is no need to paraphrase unless you wish to. Be sure to put quoted sentences in quotation marks.

REFERENCE: Start the abstract with this. Give the complete citation. Use the American Sociological Association style exactly, but if your discipline is not sociology, use the style of your discipline.

HYPOTHESIS: Give the hypothesis tested by the author, regardless of whether you agree with it. If a formal hypothesis is not given in the article, state the research problem as succinctly as possible. If there are numerous hypotheses, try to subsume them under one, two or three general hypotheses. (Sometimes abstracts are prepared to summarize only one or two of many hypotheses tested in a study; if so, indicate this.)

SAMPLE: Describe the sampling method (i.e., how the sample was selected) and key characteristics of the sample used to test the hypothesis(es) you are abstracting. It is not necessary to describe pre-test or preliminary study samples.

METHODOLOGY: 1. Classify the research design as either cross sectional, longitudinal, experimental, some combination of these, or possibly other. 2. Describe briefly any other aspects of the research which are necessary to understand the results, or any unusual procedures which are of interest in their own right.

INDEPENDENT VARIABLE (OR VARIABLES): The variable(s) who’s hypothesized effect on other variables is the primary focus of your study. State what the variable is, and how it is measured. If the study is an experiment, summarize how the independent variable was "manipulated" i.e. made to vary. Note that “cause” is a theoretical concept. It is not necessary that the study you are abstracting has proved that there is actually a causal relationship.

DEPENDENT VARIABLE (OR VARIABLES): The variable which is assumed to be the effect in the sense of caused by or influenced by changes in the independent variable. State what the variable is and how it is measured.

MEDIATING AND MODERATING VARIABLES. A “moderator effect” is the same as an interaction effect. It refers to a relationship between x and y that is contingent on the value of a third variable, the “moderator variable.” Mediating variables are the intervening variables in a path model or structural equation model testing a hypothesis about indirect effects.

CONTROL VARIABLES AND OTHER FACTORS: Control variable is the name given to an independent variable that is not a theoretical focus of the study, but is included to rule out “spurious” relationships. If there are many and there is not enough space to give them all, give one or two examples and say how many were included in the study.

SUMMARY OF FINDINGS: The literal facts or relationships found. State the findings without using statistics. See page in syllabus on reporting statistical findings. However, you may also use specific figures if these can be given briefly. For example: "First born children are more often high in social responsibility as shown by the finding of 20% of first born children with high responsibility scores as compared to only 10% of middle or youngest children." Use "propositioned" format if possible, e.g. "The more of X, the more (or less) of Y". See section in this syllabus on Describing Statistical Results for a bit more on propositional format.

DISCUSSION: The interpretation of the findings. Three examples of things that are under the heading of "discussion" are (1) What accounts for the findings, (2) What do the findings mean, (3) What is the importance of the findings. Example: "The findings are consistent with and support the theory that parents have stricter expectations for first-born children, and tend to let later-born children get away with more. Thus first-borns grow up......." As in the case of the HYPOTHESIS this should be a summary of the author’s discussion. (But, if you do include your own view or evaluation, it should be clearly labeled as such.)

ABSTRACTORS NAME AND DATE:
OUTLINE FOR PRELIMINARY RESEARCH PROPOSAL

Use the following headings. The length should be one single space page, plus a causal diagram on a second page. If you have trouble providing any of the needed information, you can put ??? after the heading and we will work on it with you during the seminar discussion and my meeting with each of you individually.

TITLE: For purposes of this proposal, the title should usually consist of a word or phrase to indicate the independent variable or variables, the word AND, followed by a word or phrase to indicate the independent variable or variables. If there is some other interesting feature that you can work into the title, that is great. Do not use the phrase “a study of” or similar phrases.

THE MAIN RESEARCH QUESTION OR HYPOTHESIS

THE IMPORTANCE OR VALUE OF THE RESULTS.

POSSIBLE TYPE OF SAMPLE, including number of cases

METHODOLOGY: Classify the research design as either cross sectional, longitudinal, experimental, some combination of these, or possibly other. If there is some other aspects of the research which is necessary to understand the project describe it briefly

DATA ANALYSIS METHODOLOGY WILL USE,

INDEPENDENT VARIABLE (OR VARIABLES): State what the variable is and how you might measure it, such as a single question or a composite scale, or an experimentally "manipulated" condition.

DEPENDENT VARIABLE (OR VARIABLES): As above

MEDIATING AND/OR MODERATING VARIABLE. You proposal should specify testing either a mediating (i.e. indirect) effect, or testing for a “moderator” (i.e., interaction”).

CONTROL VARIABLES AND OTHER FACTORS: Name at least one control variable, but more is better. You do not need to say how these were measured.

CAUSAL DIAGRAM.

PREVALENCE OF RESEARCH USING ARCHIVED DATA

PREVALENCE OF ARCHIVED DATA RESEARCH

Each of you will pick a journal to search to find articles using archived data. You should search two issues published in the most recent year. Choose the first two issues of the year. If someone else is doing those two issue, pick the next two issues.

Copy the table of contents page from inside the journal unless it only printed on the cover.

Write you name and the date on top left.

To determine if the study used archived data, read the acknowledgement footnote and the part of the Methods section that describes the sample. If in doubt, include it, but with a question mark following.

If an article used archived data, write “Archive” next to the title in the margin, and

Make a copy of the first page of each article that used archived data. The abstract or acknowledgment footnote will often give the source of the data. If not, also copy the page with the sample description and write the name of the first author in the top margin.

At the top right of the table of contents page, write the number of articles that used archived data followed by a slash and the number of articles in that issue, like this 1/6 2/8. Convert that to a percentage and write it in.
Count Research Notes as articles, but do not count Letters to the Editor or book reviews.

Bring this to the next class and we will tabulate what each of you found to determine what percent of articles used archived data that year and how much it difference from journal to journal.

**OUTLINE FOR ABSTRACT OF A PROPOSED STUDY USING ARCHIVED DATA**

The largest archive is maintained by the Interuniversity Consortium For Political And Social Research. Their web site describes each study and provides a list of the variables. There are many other archives. See the list on Blackboard. Pick a study that has variables that interest you and write an abstract of a study using that data. Use the following headings. The length should be one to one single space page.

**TITLE:** For purposes of this proposal, the title should usually consist of a word or phrase to indicate the independent variable or variables, the word AND, followed by a word or phrase to indicate the independent variable or variables. If there is some other interesting feature that you can work into the title, that is great. Do not use the phrase “a study of” or similar phrases.

**THE MAIN RESEARCH QUESTION OR HYPOTHESIS:**

**EXPLAIN THE IMPORTANCE OR VALUE OF THE RESULTS.**

**DATA SET AND SAMPLE:** A very brief description of the sample and number of cases, such as “A random sample of all households in Detroit Michigan in 1955. N=1,244.

**METHODOLOGY OF THE ORIGINAL STUDY:** 1. Classify the research design as either cross sectional, longitudinal, experimental, some combination of these, or possibly other. 2. Describe briefly any other aspects of the research which are necessary to understand the results, or any unusual procedures which are of interest in their own right.

**DATA ANALYSIS METHODOLOGY WILL USE,**

**INDEPENDENT VARIABLE (OR VARIABLES):** State what the variable is, and if you can find that information without a large time investment, say how it was measured, such as a single question or a composite scale, or an experimentally "manipulated" condition.

**DEPENDENT VARIABLE (OR VARIABLES):** As above

**MEDIATING AND/OR MODERATING VARIABLE:** You proposal should specify testing either a mediating (i.e. indirect) effect, or testing for a “moderator” (i.e., interaction”).

**CONTROL VARIABLES AND OTHER FACTORS:** Name at least one control variable, but more is better. You do not need to say how these were measured.
GUIDELINES FOR DESCRIBING STATISTICAL RESULTS

Put statistics in tables. Try to put all statistics in a table, not in running text. The main exception is when there are only one or two statistics -- a table is silly for that. But sometimes there are a series or sets of one or two which should be in table. For example if you are writing about SES groups, and the data is what percent read Time magazine, put the percent for each group in running text. But if you are also presenting what percent read Newsweek, and People Magazine, make up a table with the SES groups as one dimension and the Magazine as the other dimension.

Describe results without using numbers whenever possible. Do not repeat statistics in the text. Do not say "Table 3 shows that 29% of Group A, 34% of Group B, and 10% of Group C believed that....." Instead, say what these percentages show (without using numbers to say it); for example: "Table 3 shows that Group C had the lowest percentage who believed that....."

Mention the table, and (if a complicated table) the part of the table at the beginning of the presentation of the results. For example: Table 3 shows that..., or: The first column of Table 3 shows that....

Focus on the "effect size" (means, percentages, correlations, regression coefficients), more than the significance levels. Give priority to describing the extent to which X and Y are related, or how much group A and B differ from each other. The significance test tells you how much confidence you can have in those associations or differences. It can be misinterpreted because, if the N is big enough, a test of significance can mean that you can have a lot of confidence in a tiny difference.

Use "propositional format" for presenting correlation and regression coefficients. Do not say "The upper left correlation in Table 3 shows that the correlation between year in college and feminist attitudes is .28" (the reader can read that in the table!) Instead say "The upper left correlation in Table 3 shows that the longer students have been in the university, the higher the score on the feminist attitude index. The way to construct a propositional statement is to begin it with "the more" of the independent variable when presenting propositions based on correlations or standardized regression coefficients. This applies to negative as well as positive correlations. If the coefficient is positive, this is followed by "the more" (or, if a negative correlation, "the less") of the dependent variable (or equivalent phrase such as "the higher" or "the lower"). Whenever possible, avoid "X is positively correlated with Y" Say instead, "The more X, the more Y."

Note that each of the examples mentions the independent variable first. That is a good principle to follow whenever you describe results, provided it does not conflict with some other principle that takes precedence for that sentence, as sometimes happens. Consistency in mentioning the independent variable first will help the readers understand what you are presenting.

Format when the independent variable is binary ("dummy variable"); e.g. female=1 male=0, Catholic majority=1 Protestant majority=0, High income=1 low=0, mixed marriage=1, other=0. The format is:

...1's...tend to have more (less)......dependent variable......... or:
When ...1...is present, there is more (less)....dependent variable.....

Example: Suppose you found a correlation of .37 between the percent Catholic in a community and the amount spent per capita on public schools. You could present this as "Communities with a Catholic majority tend to have a higher per capita expenditure for public education. Or: "If the majority of the population is Catholic, there is a greater per capita expenditure for public schools."
Discussion of findings. To discuss means to comment on or speculate about the findings, i.e. to go beyond the findings. Just be sure that your choice of words indicates what are empirical findings, and what is discussion. Example: "The differences between group A and C suggest that ......." The term "suggest" alerts the reader that you are now going beyond the facts.

Three of the things to include in a discussion are: (1) Why the results you found occurred, e.g. causal processes or circumstances. (2) Whether the results are consistent with or contrary to previous empirical research and theory. (3) The implications and importance of the findings. The theoretical implications are what the findings suggest in the way of causal theories. The practical implications are what the findings suggest can be done (or which should avoid being done) that would make life better.

In sociology the empirical results are often discussed as they are presented, whereas in psychology, the discussion of a result must be in a separate "Discussion" section. If you discuss results as they are presented, you need to be especially careful to use language that will clearly differentiate between the empirical results and your discussion of them. See the section on this is the Checklist.

Presentation of unstandardized regression coefficients. The format is "For each increase of...one...give the independent variable...(e.g.,. dollar, .percent divorced, child per family. .point on the stress index, etc.,) there is an average increase (decrease) of...give the regression coefficient...give the dependent variable" e.g.:

...suicides per 100,000k population,
...points on the fear of crime index,
...dollars donated to the church,
...percent who attend church, etc

Example: Suppose you found an unstandardized coefficient of 8.6 for the regression of suicide on the divorce rate (the percentage divorced), you could say "For each increase of one percent in the percentage of the population who are divorced, there is an average increase of 8.6 suicides per 100,000 population."

Note unstandardized regression coefficients can not usually be used to talk about the relative importance of different variables in the regression. That is only possible if all are expressed in the same units, such as all use $ or all use Z scores (if Z scores, that is the same as the standardized coefficient, or Beta).

Dichotomous independent variables ("dummy variable"). The format is:

Women have an average of...insert regression. coef..more (less)..insert dependent variable...than men

If the faculty member is female, they have average of..give reg. coeff..more (less)..give dependent variable....

Example: You did a study of faculty salary (measured in dollars per yr). One of the independent variables is gender (female=1, male=0). You found a regression coefficient of -873. You could present this as follows:

"Women faculty in this sample get an average of $873 less per year..."

Results From Logistic Regression. (A) For an odds ratio of 1.3, for example, you could say that it "shows that each increase of one unit (one point, one category, etc) of whatever the independent variable is, multiplies the odds ratio by 1.3 or 30%." Odds ratios below 1, such as .73 or .64 indicate a "negative relationship" Note that it is usually best to avoid presenting findings with the
words “negative relation” or correlation (the same with “positive”). Instead, use a prepositional format (as explained above). In the case of logistic regression, you could say that an odds ratio of .73 indicates that each increase of one unit of the independent variable is associated with an average decrease of 27% in the odds of whatever the dependent variable is. The 27% is obtained from subtracting .73 from 1.00.

Remember that every rule has exceptions, and that applies to these suggestions. In addition, not every sociologist follows the style given above.

**RESEARCH PROPOSAL PAPER**

The work on this paper will occur in three stages: (1) A very brief oral presentation of the research you have in mind, followed by a discussion. This is designed to give your proposal the benefit of the ideas and suggestions of other members of the seminar. (2) A draft research proposal. This will be in the style typically expected by funding agencies such as the National Science Foundation or the National Institutes of Health. This will give you experience preparing this type of document. These proposals will be reviewed by the seminar acting as though they are a review committee evaluating proposals submitted to funding agency. I will also provide a written evaluation and suggestions. (3) A revision of this paper. The revision is the only version I will use for grading purposes.

Some other points on the research design papers: (1) The methodological aspects of the paper should, if possible, reflect the things you have learned from the core readings. (2) A causal flow, path, or cybernetic systems diagram must be a part of all research designs in which such a diagram is appropriate. If you think a diagram is not appropriate, see me. (3) There must be a section on protection of human subjects: Informed consent, privacy, and safety. (4) All papers must include a section in which hypothetical data is analyzed and conclusions drawn. This applies to both quantitative and qualitative data. In the case of proposals for research using qualitative methods, the hypothetical data must illustrate use of a computer program for qualitative analysis.

This syllabus includes a "Checklist for Research Proposals for Soc 902" that needs to be followed very closely.

**Review committee procedures**

In the last weeks of the seminar, you will role play a research grant review committee. Each meeting of the committee will review the drafts of 3 or 4 research proposals that members of the seminar have written. The feedback from this review, including my written comments, will serve as the basis for revising the proposals.

The entire seminar will constitute the review committee. Every member of the committee is responsible for reading and evaluation of ALL the proposals. In addition, there will be two "primary reviewers" for each proposal who prepare written critiques.

**Number of copies of paper and due date**

For this system to work it is essential that copies of your proposal be made available to other members of the seminar ONE WEEK BEFORE the proposal comes up for review. You can either make copies for all members of the seminar or give me copy put three copies on top of the mailboxes in 428 for others in the seminar to borrow. If the system of putting three copies in room 428 is used, it is important that they not be removed from this building. However, after 9 PM you can take them home, PROVIDED you return the proposal the next morning by 9 AM.

Primary reviewers. Although all members of the seminar need to read each paper as a basis for reviewing the paper, two primary reviewers® will also be assigned for each paper. The primary reviewers will write a summary paragraph and one to three page critique to be presented to the entire
committee (see below for more on the review procedures). Please make TWO COPIES of these statements: one for the author of the paper and one for me.

Committee procedure. The consideration of a proposal starts with the two primary reviewers reading their summary and evaluation and making their recommendation to the committee. This is followed by a discussion of the proposal by the committee. It is important that ALL members of the seminar read the proposals (not just the primary reviewers) because (1) The discussion of the proposal in the seminar depends on your having done so and a good discussion is important to aid the person submitting the proposal in revising it. (2) The author of each paper will not give an oral presentation of the paper. Consequently, the value to you of the seminar discussion of each proposal depends on whether you have read and therefore know what the discussion is about.

Proposal rating forms. Although only the primary reviewers need to prepare written critiques, everyone will fill out a rating form for each proposal. You will rate each of the aspects of the proposal that are listed on that form using the following rating scale: 1 = Unsatisfactory, 2 = Satisfactory, 3 = Good, 3 = Very Good, 5 = Excellent, outstanding. These ratings are mainly to help you focus on each specific aspect of the proposal. The rating should have been completed BEFORE the meeting of the seminar. At the end of the discussion, you can, if you wish, revise the ratings. The rating forms are to be given to me at the end of the discussion of each proposal. Note that the rating forms, as contrasted to the narrative comments, are not given to the person whose proposal is being reviewed.

We will depart from NIH and NSF procedure in two ways: We will not vote to approve or disapprove, and the author of the proposal will be given an opportunity to comment.

Final revision of proposals
To help you revise the paper, you will have the written comments of the two primary reviewers, my written comments, and your notes on the discussion of your proposal in the seminar. It is not always necessary or possible to take into account all of the points raised. Some may just be wrong. Others may not be very important. Some comments and suggestions may be dealt with by explaining why you will not be doing something rather than by changing the proposal to do that thing. You should consult with me about these issues after the seminar meeting in which your paper was reviewed.

ELECTRONIC INFORMATION SEARCH
An important learning experience for those who have not yet done this, is to use the on-line or CD ROM version of Social Science Citation Index AND Sociological Abstracts or Psychological Abstracts. There should be two appendices to your paper: one on your use of the citation index feature of Social Science Citation Index, and one on your use of Sociological Abstracts or Psychological Abstracts. Each appendix should start with a statement of what you were looking for together with a copy of the output (or, if it is extensive, part of it). This should have an introductory paragraph or two in which you indicate the source you searched, why you chose this source, the time period covered and the reason for that time period, and the key words or index terms used. In the case of Social Science Citation Index, you should explain what you were looking for and why you chose citations as a way to find that.

Social science citation index (SSCI)
SSCI is really several indexes: an author index, a citation index, a subject index, and an institution index. The AUTHOR INDEX lets you find everything a given author published in one of the covered journals. The SUBJECT INDEX, lets you look up key words, such as violence, and find everything published that year which included in the title a word or set of words that you select, for example “violence.” A limitation is that the word must have been used in the title of the article. The INSTITUTION INDEX lists all the works published by persons in a given university or institute.
The most unique feature of SSCI is the CITATION INDEX. This is the aspect that I would like you to use. It lets you trace down all the books and articles that have cited a particular work. Suppose, for example, you are particularly interested in the type of experiments done by Hokanson on the so-called "catharsis" effect in aggression. You want to find other studies that are also experiments on catharsis. The subject index will not be much help because "catharsis" will rarely be part of the title, so you will miss most of it; and "experiment" will get you everything under the sun. "Aggression" will also get you many hundreds of articles and it is hopeless to try to look through them to find which ones follow the Hokanson model. Instead, you can look up Hokanson in the citation index volume of SSCI. This gets you a list of all those articles that cite him. It is likely that if they cite him, the article will also be of interest to you (on the assumption that you are interested in the Hokanson approach).

CHECKLIST FOR SOC 902 RESEARCH PROPOSALS

Forms. The NIH grant application form and grant application instruction book are available on blackboard. To use the applications form, type in what is asked for in gray areas and save the form on your computer.

Abstract

You do not need to indicate "health relatedness" in the abstract unless that is relevant for your study. However, to the extent that you can indicate the practical application of the anticipated findings (in addition to their theoretical or scientific contribution), that is very desirable.

Use ALL the space available in order to get as much information as possible about your study in the abstract.

The methodology must be briefly described in the abstract

Budget justification

The budget must be justified on the page after the budget page. The justification can refer to the main text where that helps avoid repetition.

Ask for support for a minimum of one year.

The justification must indicate how much time will be spent on each of the main tasks, e.g., 100 interviews at 2 per day = 50 days or about 3 months of 22 working days.

Biographical information

Although you are role-playing someone applying for a grant, do not give yourself more education or experience than you actually have.

Resources and environment page

Saying that the facilities are adequate or excellent is not specific enough. You need to say what facilities you are referring to, and for what specific purpose they are adequate, and you need to say something that would lead the reader to believe the resources are in fact adequate, excellent, or whatever term you use to describe the facilities and environment.
The most important facilities for research that sociologists usually do is the library and the presence of knowledgeable and experienced colleagues who have a track record of publication, especially if it is in the same or related aspect of sociology (or aspect of whatever your discipline is).

THE RESEARCH PLAN

(NOTE: The guidelines in this section generally apply to journal articles as well. The main exceptions are the headings required by NIH and the hypothetical data

Format

It is essential to follow the ASA Style Guide exactly (unless you are from another department, in which case the style of your discipline should be used).

Length. About 10 single space pages of text, plus references, figures, tables. See examples of previous actual grant applications.

References. I strongly recommend your using a program such as EndNote for your references. You can download references from Soc Abstracts and Psych Lit and avoid the time and errors of typing. It will format your references into the ASA style automatically. As you gradually accumulate a “library” of references in EndNot, it will become an amazingly valuable aid to your research. For example, you can search it to look for an author, for any word or combination of words in the title, or if you included notes or abstracts, any words in the notes abstract. If you send an article to a non-ASA journal, it will automatically reformat the references to fit the style of that journal. It also does lots of other things, such as telling you if you forgot to include in the reference list something that you cited.

Headings

Your proposal must demonstrate that you know how to use logically nested headings. There must be at least one place in the proposal where you use 3rd level headings as well as 2nd level headings. Proper use of headings is a great help to readers and an even greater help to you in producing a logically organized document.

The headings on page 3 of the NIH forms must be used unless you give some reason why they are not appropriate for your research.

The first heading of the Research Plan section should be 1. SPECIFIC AIMS, not RESEARCH PLAN. See page 3 of the NIH forms for a list of the required sections

Section 2, BACKGROUND AND SIGNIFICANCE, is where previous research is reviewed (“Background”) and in which you make the case for why anyone would want to know what you propose to find out (“Significance).

Section 3 should simply say Not Applicable, unless you have done previous research on the issue of your proposal.

Section 4, Research Design and Methods, must have 2nd level headings for the sections on Sample, Measures, and Data Analysis.

Three levels required. In addition to the 9 first-level headings required by NIH, you must use lots of 2nd and at least one instance of 3rd level subheads. A rule of thumb (for journal articles as well as grant applications) is that there should be at least one heading every two double spaced pages, or every single spaced page. These are a great help to the reader in knowing what issue is being addressed and even more of a help to you in staying on track. This checklist illustrates a three level system (the title of the document does not count as a level). Note that for these research proposals, first level headings are centered and in capitals; 2nd level heads are underlined and flush left, and 3rd
level headings are formatted as if they were first sentence of the paragraph, but underlined. Remember that headings must be “nested” that is, each 3rd level heading must be a category of the 2nd level heading that it is under.

Specific aims section

It is usually advisable to start with a brief paragraph identifying the issue you will investigate and why it is important to find out about it. Then list the hypothesis(es) or research question(s) to be investigated. You can (and probably should) also very briefly discuss each hypothesis or question. More detailed discussion comes in the Background and Significance section. When possible, it is usually best to state hypotheses in “propositional” format, i.e. “The more X, the more Y” or “The more X the less Y.” X is an independent variable and Y is one or more dependent variables. See the section on Propositional Format in the section on Presenting Research Results.

Theoretical and Practical Rational

A theoretical rational (reason for doing the research) is essential for this seminar. If you also point out possible practical applications of the findings that could result, that is very desirable, but not required for this seminar. The rational must be in the abstract as well as the main text.

Specifications of the theory. The theory you propose to test, explore, or develop must go at least a little beyond a simple two variable proposition (X causes Y). It should take into account how “master statuses” such as gender, age, and SES might affect things, plus other specifications that apply to the particular focus of your study.

Competing theories study. This is very desirable, but not required for this seminar. The crux of it is to get data that will permit you to measure the effect of two or more explanations instead of just one explanation. Then you can present findings on the relative importance of the two explanations, and their joint effect.

Causal diagram. A diagram of the theoretically posited causal relationships must be in all papers for this seminar, and the diagram must be discussed in the text. One of the lectures will explain and illustrate what is involved. This requirement does not mean that you must use path analyses as the mode of analyzing the data. Nor does it mean that your study must prove a causal relationship.

Review of previous research

Tabular summary. This is appropriate, but not a necessary part of an actual grant application. However, it is necessary for this seminar. The table should summarize the empirical research on the main issue of your proposal. Each empirical study of that issue should have row in the table. The usual headings are Study, Sample (type of people in the sample, and the N), Measure of Independent Variable, Measure of Dependent Variable, and Findings. But this will vary with the topic. See the example at the end of this document, but do not necessarily use those headings. For example, if you are reviewing the effect of number of children in the family on social mobility, there would probably be no need to have a column for the independent variable because it is the same for all the studies. However, because there are many ways to measure social mobility and because that can have a major effect on the findings, there should be a column in which you indicate the measure used in each study. If there is a third variable that affects the relation of X to Y, a column for how that has been taken into account is probably needed. For example, I do research on corporal punishment by parents (“spanking”). The rate is drastically affected by the age of the child because parents are much more likely to spank 4 year olds than 14 year olds. So, I would need to have a column for Age of Child, or include that in the Sample column.
This table will be a great help to you in getting on top of the literature, and is often a valuable part of an article. The table should be in the main text of the proposal, not relegated to an appendix and you should refer to it often in your write up of the literature.

Organize the material. The review of literature sections must organize the literature under subheadings, for example: Studies of aspect X. Studies of aspect Y, etc; Studies using method X, Studies using method Y; Studies done from the perspective of theory A, Studies done from the perspective of theory B. If there are sufficient studies in each aspect, the Tabular Summary should have separate sections for each aspect.

Evaluate. A good review critically evaluates the research and reaches conclusions about what is known on the issue covered under that sub-heading (and sometimes also overall). An outstanding review also suggests possible reasons for discrepancies in the literature, implications of the findings, and/or suggests solutions to methodological problems. This does not mean a critique of each study, one-by-one.

Relate To Your Study. A review of literature for an article or a research proposal differs from a review in a textbook in that it is not an end in itself. It is a tool for the specific study. It does not aim to cover all the literature, only that which is relevant for your study. Every paragraph, or almost every paragraph should, if possible, indicate the relation of what is in that paragraph to your proposed study. If it is not possible to do that for each paragraph, it must at least be done for each sub-heading. It is often just a sentence that introduces or concludes a section of the review, e.g. "Since the above review indicates important problems with the research on .....X...., the research described in this proposal will ....." OR "Because the studies just reviewed show that .....X.... is related to..Y.., X is included as one of the independent variables in the proposed research." The relevance may be indirect, but if so, it is even more important that you point it out.

Writing Style Must Distinguish Between Empirical Research And Other Writing. It is important that you make clear what is an empirical finding and what is an interpretation or theory. This can be done explicitly, or implicitly by using different terms for the two types of references. For example, use "studies" and "findings" for describing empirical data (either quantitative or qualitative), and terms such as "argues that" "holds that" "theorizes" etc for material that is not based on empirical data.

If you can work in a specific finding, that would be even better, as in the example: An early paper by Jones (1953) argued that Protestants are more likely to...xx... This theory was confirmed in a study by Dutton (1988) which found that the Protestants are 20% more likely to...xx...

Come to a Conclusion about the state of knowledge on the issues your are proposing to study, even if it is to conclude that no conclusion is possible because the studies are inconsistent. Several conclusions, one for each subheading of the review, and an overall conclusion are often needed.

Research Design and Methods section

Headings for Sample, Measures, and Data Analysis are the minimum needed.

Justify your choice of methods, including the type of design, the measures, and the method of data analysis. Often the best way of justifying is to briefly compare the method you will use to alternative approaches.

Index/Scale construction

For purposes of this seminar every proposal must include a design for creating a multi-indicator index (also called a scale) to measure a variable that is relevant for your study. The design must indicate how you will use 3 or more indicators to create and index. This would usually in the methods
section, or it can be in an appendix. If you are doing a qualitative study that does not require an index, make it an appendix. Head the section with the name of the index, such as Social Mobility Scale. Usually there will be a heading for each of the following:

- Definition of concept being measured
- Justification of indicators
- The indicators (or if there are a large number, give at least three examples)
- Method of combining the indicators to create the index
- Method of determining if it is appropriate to combine the indicators, i.e. to establish that they represent a latent dimension
- Method of measuring internal consistency reliability and temporal reliability
- Validity. If there is no practical way of investigating validity at this stage, that is ok, but needs to be explained.

Present and discuss hypothetical multivariate findings

This is not something that is usually in an actual grant application. But it is an important learning experience for you and must therefore be in all papers for this seminar. Include this in the methods section after the section on Data Analysis, as an example of how the findings could turn out and how you would interpret them if they did. The fact that these are hypothetical findings must be explicitly stated. (If you also have some real findings, they should be in the Preliminary Results Section)

In an actual study, it is important to begin by evaluating the descriptive statistics for your key variables. However, for this seminar, you do not need to, and usually should not, presented hypothetical descriptive statistics. Instead hypothetical statistical results should focus on results that provide data on one of your main hypothesis or research questions.

The hypothetical results must include either a mediating or a moderator (interaction) effect.

If you are proposing a qualitative study, the hypothetical data must be the data in the appendix giving hypothetical output from a qualitative analysis computer program.

If you are proposing a series of analyses or a path analysis. It is sufficient to write up only a part of the hypothetical data. For example, if you are proposing a path analysis with 12 independent variables and 2 intervening ("mediating") variables, your hypothetical data could be for just 3 or four of those independent variables and your text presentation could trace through the "effect" of just one or two of them. (You would need a sentence to explain that you are presenting hypothetical data for only a part of the study that would be done if the study were funded.)

If the hypothetical data are for a path analysis, give both a table of regression coefficients and also a diagram with those path coefficients. Base the write up on the diagram and refer to specific paths.

Use "propositional format" where appropriate to describe the results in the table. See the section on Presentation of Statistical Findings for examples.

The written text should refer to a specific part of the table of findings, such as "The top half of Table 1 shows that..." or "The means in the first column....

The discussion of the hypothetical findings can be either a separate paragraph(s) or, if you use appropriate language (see above), part of the findings paragraph(s). It must come to some conclusion about the most important issue(s), controversy, or hypothesis, or question that you listed. It is
especially important to say something about the theoretical contribution (and sometimes the practical contribution) of the finding. But it must be specific, i.e., saying “this has great theoretical or practical value” is almost worse than saying nothing.

Limitations

It is usually best to do this by discussing the pros and cons of each aspect of the methods you propose. But for some proposals, a separate section on limitations might also be appropriate.

Human subjects statement

The three basic issues to cover are informed consent, safety, and privacy. See lecture notes and instruction book for NIH grants. (Many journals now require a statement about human subjects).

Questionnaire or interview schedule

Name each topic on which it will get information, and then give one or two examples of questions that would get that type of question. Or you can append a draft of the questionnaire.

APPENDIX

Electronic Data Search

There needs to be an appendix containing a print out of the results of your electronic data search (see syllabus for what needs to be in this). The entire print out is not needed, just enough to show how you went about it, including the key words used, dates covered, etc. and a few of the resulting documents.

For the Social Science Citation Index search, explain why you searched for work that cited the author you used.

Qualitative Program Appendix

If you are proposing a qualitative research, there needs to be an appendix with a print out of an example, of the use of the qualitative analysis program you propose to use.

Other Appendices

There may need to be other appendices such as a draft questionnaire or part of a questionnaire.

EVALUATE YOUR OWN PROPOSAL

Evaluating ones own work is always difficult. Grant Proposal Rating Form may help you do that. I suggest you fill it out for your own proposal. Then try to revise any part that did not get a top rating. This is just for your guidance. Do not hand it in to me.

MY COMMENTS ON THE FIRST DRAFT PAPER

Most or all of what I say will be about problems or suggested changes. That is the way I can be most helpful to you. I hope you won't misinterpret that as a negative evaluation. In fact, there are sometimes more such comments about the best-developed research proposals because, with a fully
developed proposal, there is more to comment on. Also keep in mind that the evaluation for purposes of grading uses only the revised paper.
## Table 1. Research on Gender Differences in Self Reported Crime

### A. General Population Studies

<table>
<thead>
<tr>
<th>Study</th>
<th>Sample and N</th>
<th>Measure Used</th>
<th>Rates for Males</th>
<th>Females</th>
<th>Male to Female Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Porterfield, 1947</td>
<td>N=337 m=200 f=137 College students</td>
<td>Pre-enrollment in college: 1 or more delinquent act</td>
<td>100%</td>
<td>100%</td>
<td>1.0</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Average number of acts</td>
<td>17.6</td>
<td>4.7</td>
<td></td>
</tr>
<tr>
<td>Short &amp; Nye, 1958</td>
<td>n=1265 m=695 f=560 High School &amp; Training School Students 16 - 17 years old</td>
<td>In lifetime: 1 or more delinquent act</td>
<td>100%</td>
<td>76%</td>
<td>1.3</td>
</tr>
<tr>
<td>Dentler &amp; Monroe, 1961</td>
<td>n=912 Junior high school students</td>
<td>In lifetime: Some theft</td>
<td>61%</td>
<td>39%</td>
<td>1.6</td>
</tr>
<tr>
<td></td>
<td></td>
<td>High Theft</td>
<td>67%</td>
<td>33%</td>
<td></td>
</tr>
<tr>
<td>Akers, 1964</td>
<td>n=836 m=429 f=407 9th grade students 13 to 17 years old</td>
<td>Mean scale score of self-reported delinquent behavior:</td>
<td>8.50</td>
<td>6.66</td>
<td></td>
</tr>
<tr>
<td>Gold, 1966</td>
<td>n=522 m=258 f=264 13 to 16 year olds living in an industrial city</td>
<td>Mean index score based on acts committed in past three years:</td>
<td>4.8</td>
<td>1.9</td>
<td>2.5</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Index F (wide range of acts)</td>
<td>5.4</td>
<td>1.9</td>
<td></td>
</tr>
<tr>
<td>Wise, 1967</td>
<td>N=589 High school sophomores 15 to 18 years old living in a suburban community</td>
<td>In lifetime: Alcohol Offenses</td>
<td>63.7%</td>
<td>54.7%</td>
<td>1.2</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Driving Offenses</td>
<td>46.9%</td>
<td>27.1%</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Theft</td>
<td>30.5%</td>
<td>14.7%</td>
<td>2.1</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Vandalism</td>
<td>25.2%</td>
<td>9.3%</td>
<td>2.7</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Assault</td>
<td>26.6%</td>
<td>6.6%</td>
<td>4.0</td>
</tr>
<tr>
<td>Hindelang, 1971</td>
<td>n=763 m=319 f=444 Students in a co-ed catholic high school</td>
<td>In past 12 months: 24 delinquent acts</td>
<td>4.3-71.8%</td>
<td>2.9-59.7%</td>
<td>2.56**</td>
</tr>
</tbody>
</table>